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Ben Brown Joins Flagship Advisory Partners to Strengthen Growth & Innovation Capabilities

Annapolis, MD - Flagship Advisory Partners, the leading global boutique strategy consulting and M&A advisory firm focused on payments and fintech, is pleased to announce the addition of Ben Brown as a Partner, based in our Annapolis, MD office.



"We are excited to welcome Ben to Flagship," said Joel Van Arsdale, Managing Partner of Flagship Advisory Partners. "His years of experience working with fintech innovators around the world and his unique market insights will advance Flagship's mission of helping innovators and investors to position for the future of financial services."

Image Credits: Ben Brown

"I'm thrilled to join Flagship and build upon the firm's early success as a highly specialized advisor to market leaders in the payments and fintech world. Flagship is a special firm dedicated to the boutique model: focus, passion, subject matter expertise, agility, and personal relationships with our clients and our people. I look forward to helping the fintech ecosystem benefit from our ability to rapidly unlock value and accelerate innovation," said Ben Brown.

Ben has over 15 years of experience working with payments and fintech companies, technology giants, major merchants, banks, and private equity investors. Most recently, Ben co-founded Accenture's Fintech Practice and led their Cross-Industry Payments Practice in North America. Prior to that, he worked for First Annapolis Consulting where he was an integral contributor to development of that business in Europe and established their West Coast office in San Francisco. Over his career, Ben has worked with more than 100 fintech, technology, and banking clients on growth, business transformation and product innovation topics. Ben also supported fintech innovators through angel investments, various fintech accelerator programs, and mentoring early-stage companies.

Ben's addition to the Flagship team aligns with the company's strategy of bringing in top-tier talent to advise payments and fintech leaders on the rapidly evolving financial



services ecosystem. Ben will focus on helping fintech companies diversify their revenue, helping banks leverage the fintech ecosystem through partnerships and M&A, and helping merchants unlock value in their integrated payments and embedded finance initiatives.

For more information about Flagship Advisory Partners and our services, please visit www.flagshipadvisorypartners.com.

About Flagship Advisory Partners

Flagship Advisory Partners is a boutique strategy consultancy and mergers and acquisitions advisory firm specializing in payments and fintech. Flagship delivers c. 75 engagements per year across the areas of M&A advisory, growth/innovation strategy, operational transformation, and client and market insights. Flagship is comprised of 30+ professionals with a unique blend of deep industry knowledge, practical operating experience, and proven consulting and analytical skills. Flagship serves clients globally from three offices across North America and Europe.

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