

by Stephen Ford, 2 July 2025

### Ledger-as-a-Service: An Emerging Infrastructure Layer Powering Fintech Innovation

Innovation in financial services is at an all-time high and expanding to include an increasingly diverse range of product concepts, company types, and delivery models. Yet one thing remains constant: businesses that store, move, convert, or otherwise handle customer or partner money must keep track of those funds. As they focus on building new products, delivering exceptional customer experiences, and breaking the mold, many underestimate the complexity of fulfilling that core business requirement. In this article, we unpack why application ledgers are essential for banks, fintechs, and any other company moving money, explore the growing ecosystem of Ledger-as-a-Service ("LaaS") providers, and highlight how LaaS is emerging as a core infrastructure layer enabling the next wave of fintech innovation.

### What is an Application Ledger, and Why Use One?

In an ideal world, every business that needs to maintain accurate records of customer or partner money-tracking balances and transaction activity-would use a robust application ledger system. At a high level, an application ledger is a purpose-built system that records the movement and balances of money at the transaction level, typically embedded directly into a company's product or operational stack to serve as the source of truth for financial state. It sits between the business's core product logic and its external financial infrastructure (e.g., banks, processors), enabling accurate, real-time tracking of balances and transactions that underpin operational workflows like payments, reconciliation, and customer account management. At their core, such systems should incorporate doubleentry recordkeeping, ensure immutability and auditability, and function independently from the general ledger. However, the reality is often quite different, especially for earlyand growth-stage companies. Instead of implementing such systems, many businesses resort to workarounds like manually tracking funds in tools like Excel, using their general ledger for dual purposes, relying on transaction logs from their payment engines, or depending on the systems and reporting provided by payment processors or partner banks (e.g., BIN sponsors).

These approaches can seem sufficient when transaction volumes and operational complexities are relatively low, but often become significant liabilities as businesses scale and evolve. For instance, expanding into new geographic markets, launching more sophisticated products, handling complex transactions like splitting settlements across multiple accounts, or engaging additional bank partners can introduce complexities that expose the shortcomings of these workarounds. In many cases, businesses do not realize the full consequences of these inadequacies until it's too late–such as in the case of Synapse, where gaps in ledgering reportedly contributed to millions of dollars in unreconciled customer funds and a highly publicized operational collapse in 2024.





### Why Not Just Use a General Ledger?

Before we dig into the various options companies have for implementing an application ledger, it's important to address a natural question: "Why can't businesses just use their existing general ledger system for these purposes?" The short answer is that while it's technically possible, it is far from best practice.

As summarized in Figure 2, general ledger systems also track financial transactions but are designed around GAAP principles to meet core treasury, tax, and financial reporting needs. These systems typically ingest data in batches, distilling it into normalized accounts (e.g., assets, liabilities, revenue, etc.) for financial reporting. Attempting to use the general ledger for operational purposes introduces latency, lacks transactional context, and risks corrupting financial reporting integrity.

In contrast, application ledgers are tailored to the practical, day-to-day activities of a business, such as payment processing and customer service. They handle detailed transaction-level data (e.g., timestamp, status, counterparties, etc.) in real time, and integrate seamlessly with other financial tools, platforms, and vendors (e.g., banks). These characteristics generally make application ledgers the best option for enabling businesses to scale and evolve while maintaining accuracy and efficiency in their financial operations.



Figure 2: General vs. Application Ledger: Different Tools for Different	
Jobs	

Category	General Ledger	Application Ledger
Purpose	Financial	Operational
Organizational Logic	Organized around generally accepted accounting principles (GAAP)	Organized around the practical activities of a business
Primary Use Case	Used for financial reporting, tax, treasury	Used for order/payment processing, customer service, day-to-day activities
Data Timeliness	Periodic / batch	Real-time
Data Granularity	Distilled data into normalized accounts (assets, liabilities, revenue, expenses)	Detailed transaction-level data (timestamp, status, counterparties, basket contents, etc.), either in the same database or cross- referenced in other systems
System Design	Generally designed for data ingestion (one way)	Extensive integrations with other financial tools and platforms and vendors (e.g., banks)
Accounting Role	Final book of entry	Second book of entry

Source: Flagship Advisory Partners © Flagship Advisory Partners, July 2025



### What are the Options for Implementing an Application Ledger?

Building an in-house application ledger is a significant undertaking, requiring both substantial financial investment and specialized engineering talent, which can be difficult to find. For example, Uber likely invested millions of dollars to develop its in-house ledger system, LedgerStore, to handle the massive scale and complexity of its transactional data. Uber reported it expects to save around \$6 million in costs annually as a result of its migration from DynamoDB to Ledgerstore.

However, for most businesses, especially those in their early stages, the level of investment required to build a ledger system fully in-house is simply not feasible. Recognizing this challenge, an expanding field of providers has emerged to help businesses solve their ledgering needs in more accessible and cost-effective ways. As depicted in Figure 3, these providers can be grouped into three primary categories: **Domain-Specific Solutions**, **Ledger-as-a-Service (LaaS)**, and **Ledger Infrastructure**.

• **Domain-Specific Solutions** offer end-to-end systems designed to address specific workflows and business needs-such as stock trading or reconciliation and financial close-while incorporating an application ledger as a core component of the solution.



- Ledger-as-a-Service (LaaS) providers enable businesses to implement customizable, cloud-based application ledger systems that help update balances, synchronize with other ledgers, and support workflows like automated reconciliation.
- **Ledger Infrastructure** providers deliver the foundational technology needed to store and update balances, with performance characteristics specifically optimized for ledger use cases. These solutions provide businesses with the flexibility to build highly customized applications on top of the infrastructure.

Category		Vendor Examples	Best Fit for
Domain- Specific Solutions	Purpose-built platforms designed to address specific business workflows (e.g., trading, reconciliation), with an embedded application ledger as part of a broader product offering.	Thought Machine Finxact Machine Finxact for the first for the first fo	Companies that want a complete solution to enable a known product (e.g., stock trading) or business need (e.g., reconciliation and close).
Ledger-as-a- Service (LaaS)	Cloud-based platforms that provide <b>core</b> <b>ledgering functionality</b> (e.g., balance updates, double-entry logic, reconciliation APIs) that can be <b>integrated into a</b> <b>variety of product</b> <b>models and workflows</b> .	FRAGMENT	Companies that want configurable, general- purpose ledger infrastructure that supports a range of use cases without the need to build from scratch.
Ledger Infrastructure	Low-level systems designed for performance and durability, offering primitives like append- only balance stores for teams building fully custom ledgering solutions.	TigerBeetle Snowflake	Companies that have exceptionally unique requirements and a "build" culture. Requires in-house engineering and infrastructure teams.

#### Figure 3: Application Ledger Options: Purpose-Built to Platform-Based

Source: Flagship Advisory Partners, company websites © Flagship Advisory Partners, July 2025



### What are the Capabilities of Ledger-as-a-Service Solutions?

As summarized in Figures 4 and 5, there is a core set of ~20 functionalities that LaaS solutions generally cover. At the heart of each lies the most fundamental features of double-entry recordkeeping, transaction status tracking, balance caching, and real-time data ingestion (from internal and external sources). Providers' coverage of more advanced capabilities like automated reconciliation, ledger event handlers, and event (transaction) linking varies.



## Figure 4: Key Capabilities of Ledger-as-a-Service Platforms (not exhaustive)

Category	egory Functionality Description		
	Double-entry	Each transaction has two or more ledger entries, ensuring debits equal credits	
Core Ledger	Transaction Status	Tracks transaction states (pending, posted, or archived) for transparency	
Features	Real-time	Real-time data ingestion from internal and external sources	
	Asset Classes / Multi- currency	Supports transactions and balances in multiple currencies or asset classes.	
	Balance Caches	Caches balance values (e.g., total or effective balances) for fast access	
	Pending Balances	Distinguishes between pending and committed balances for liquidity control	
Balance Management	Balance Locking / Net Limits	Enforces balance rules, such as ensuring debits do not exceed credits	
	Overdrafts	Allows posting transactions from a balance even when funds are insufficient	
	Balance Monitoring / Alerts	Provides notifications and alerts for specific balance thresholds or changes	
	Linked Events	Links multiple transactions to succeed or fail as a single atomic unit	
Transactional Logic &	Manual Entries	Manually record transactions between internal or external accounts	
Execution	Refund Transactions	Processes refunds using the ID of the original transaction for traceability	
	In-flight Transactions	Blocks transactions until specified conditions are met	

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# Figure 5: Key Capabilities of Ledger-as-a-Service Platforms (continued) (not exhaustive)

Category	Functionality	Description		
	Internal/External Accounts	Tracks transactions and balances recorded at banks or other systems to enable reconciliation with the ledger		
Connectivity & Integration	3 <sup>rd</sup> -Party System Connectivity	Links ledger accounts and transactions to 3 <sup>rd</sup> -party entities via user identifiers		
	Bank Account Connectors	Provides pre-built connections to banks for transactions, reconciliation, and reporting		
	Automated Reconciliation	Reconciles ledger records with external statements to ensure accuracy		
Automation & Rules	No-code Workflows	Enables non-technical users to create rules and workflows with visual tools		
	Ledger Event Handlers	Translates business events into ledger entries using built- in rules		
Ledger Account Categories		Enables ledger account grouping to support account hierarchies and roll-ups		
Capabilities	Exchange Rates	Applies FX rates (e.g., spot or company-defined) to convert between balances in different currencies		

Source: Flagship Advisory Partners © Flagship Advisory Partners, July 2025



As one of the early developers of LaaS technology, Modern Treasury stands out as a relatively full-featured provider, serving banks, marketplaces, issuers, and other fintechs and 'money movers' around the world with its ledgering solutions since 2018. The LaaS market is far from a monopoly, however, with several other providers—such as Twisp, Formance, and Fragment—emerging over the past ~5 years with competing solutions. As captured in Figures 6 and 7, these newer entrants vary in their depth of functionality, but in some cases deliver niche or advanced capabilities that help differentiate their products. For instance, Twisp supports event linking, enabling multiple transactions across accounts to succeed or fail as a single atomic unit—a powerful feature for fintechs orchestrating complex fund flows. Such differentiation signals an increasingly mature and competitive ecosystem, where newer providers push the boundaries of solution design and encourage innovation across the category.



### Figure 6: Comparison of Select Ledger-as-a-Service Providers

(as marketed on providers' websites)

		MODERN TREASURY	twisp	∛k Formance	FRAGMENT
	Founded	2018	2021	2021	2021
Basic	HQ	<b>_</b>	<b></b>		<b>_</b>
Overview	Total Funding (\$M)	\$183.0	\$2.7	\$30.8	\$10.5
	No. of Employees	c. 200	c. 5	c. 30	c. 20
	Double-entry	√	√	√	√
Core Ledger	Transaction Status	√	$\checkmark$	$\checkmark$	√
Features	Real-time	√	√	$\checkmark$	$\checkmark$
	Asset Classes / Multi- currency	~		-	√
	Balance Caches	1	✓	~	√
	Pending Balances	1	√		
Balance Management	Balance Locking / Net Limits		~		
	Overdrafts		~	1	
	Balance Monitoring / Alerts	√			
	Linked Events		√		
Transactional	Manual Entries	$\checkmark$	$\checkmark$		
Logic & Execution	<b>Refund Transactions</b>	√			
	In-flight Transactions		√		

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### Figure 7: Comparison of Select Ledger-as-a-Service Providers (continued)

		MODERN TREASURY	twisp	‱ Formance	FRAGMENT
	Internal/External Accounts	~	√	~	V
Connectivity & Integration	3 <sup>rd</sup> -Party System Connectivity			~	√
	Bank Account Connectors	~			
	Automated Reconciliation	1	ch	1	
Automation & Rules	No-code Workflows & Templates	1	1		
	Ledger Event Handlers		PART	NER	S
Additional	Ledger Account Categories	V	√		
Capabilities	Exchange Rates	$\sqrt{1}$			✓

(as marketed on providers' websites)

<sup>1</sup> Exchange rate support may be limited to a single source or rate type

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Historically, fintechs have long used Domain-Specific Solutions to fill the application ledger role. For instance, many core banking (e.g., Thought Machine, Finxact), card processing (e.g., Galileo), and embedded finance platforms (e.g., Atelio by FIS, Synctera, Unit) offer some form of application ledger functionality as part of their broader offerings. While effective for single-product use cases, these systems can struggle to support companies operating hybrid models-such as combining card issuing with lending, or digital wallets with investing-where funds flow across different product types and business logic. As fintechs build increasingly integrated and multi-faceted platforms, the need for a more flexible, product-agnostic ledgering layer will continue to grow.

This shift in needs has fueled the rise of general-purpose LaaS platforms that are designed to serve a broad array of use cases and deployment models. One of the clearest indicators of momentum in the LaaS space is the diversity of applications it now supports. From digital wallets and neobanks to investment platforms and vertical SaaS providers, businesses across the fintech landscape are adopting LaaS solutions to power missioncritical ledgering needs.

As shown in Figure 8, businesses across verticals are leveraging LaaS platforms to manage complex operational workflows such as balance tracking, automated



reconciliation, virtual account management, and cross-border fund flows. These deployments often go live in just a few months and yield meaningful operational improvements. For example, one company eliminated its reliance on Excel to manage over 125,000 ledger accounts, while another used its LaaS implementation to accelerate a full pivot to a cross-border payments platform. These outcomes speak not only to deployment speed, but also to the strategic role LaaS can play in enabling business transformation.

Vendor	Client	Use Case	Experience
MODERN TREASURY	DRIVE <b>√</b> EALTH Embedded investing infrastructure provider	Managing suspense accounts, incoming wire attribution, reconciliation, virtual accounts	<ul> <li>Deployed in 2 months</li> <li>95% of DW's partner payments now flow via Modern Treasury</li> <li>Increased revenue, reduced cost, and reduced risk</li> </ul>
MODERN TREASURY	SCO Al-powered health insurance provider	Bank integration, payment orchestration, balance tracking	<ul> <li>Reduced close and recon from 3 days / month to instant</li> <li>Facilitate \$40M / year in payments across 12 ODFIs</li> </ul>
MODERN TREASURY	Classpass Fitness membership marketplace	Balance tracking (credits, pending bookings, redemptions, payouts)	<ul> <li>Deployed in 2 months</li> <li>125,000 ledger accounts to track balances across studios</li> <li>Eliminated most use of Excel in payment/banking ops</li> </ul>
∛* Formance	Social investing platform	Payment data integration (from Checkout.com, Alpaca Securities, Modulr) and consolidated transaction log	<ul> <li>Deployed in 2 months, fully implemented in 6 months</li> <li>Enabled expansion from UK to EU</li> </ul>
FRAGMENT	Cross-border payments for Africa	Balance tracking for cross- border money movement, double-entry ledger	<ul> <li>Accelerated pivot/re-build of company into a cross-border payments platform / API provider</li> </ul>

Figure 0. Examples of Lodenness of Comics Invelopmentations

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This diversity of adoption also underscores the flexibility of modern LaaS offerings. Today's platforms can support a wide range of product models-ranging from focused, single-use-case applications to complex, multi-party financial ecosystems-while enabling rapid customization through APIs, configuration layers, and cloud-native deployment options. As a result, more companies are choosing to "buy" rather than build their ledger infrastructure, accelerating innovation while avoiding the cost and complexity of maintaining it in-house.

#### What's Next for Ledger-as-a-Service?

As fintech companies continue to build increasingly complex, real-time, and global financial products, the importance of robust, scalable ledgering infrastructure will only



grow. LaaS platforms have already demonstrated their value through faster launches, cleaner audits, and more efficient operations-but their strategic importance in the ecosystem is only beginning to unfold.

Increasingly, application ledgers are becoming the connective tissue across the modern financial tech stack, interfacing with payment processors, bank APIs, orchestration engines, compliance tools, and analytics platforms. As fintechs push further into embedded finance, multi-party money movement, and cross-border flows, the need for ledgers that are not only accurate but also programmable, composable, and interoperable will become essential.

The next wave of LaaS innovation will likely focus on deeper integration with surrounding systems. Expect advances in areas such as automated reconciliation with bank feeds, webhook-based orchestration, ledger-aware compliance workflows, and event-driven observability for operational finance teams. As innovation moves in this direction, differentiation will increasingly hinge on how effectively providers deliver these capabilities-making ease of integration, developer experience, and interoperability with adjacent infrastructure key battlegrounds.

As LaaS adoption accelerates, regulatory dynamics are also shaping its evolution. From safeguarding obligations and auditability mandates to growing scrutiny of third-party dependencies, regulators are sharpening their focus on how fintechs track, reconcile, and report customer funds. In response, LaaS platforms are increasingly seen as strategic infrastructure that can help companies meet compliance obligations with greater speed, precision, and auditability.

More broadly, the rise of LaaS reflects a structural shift in fintech infrastructure: the move from hardcoded financial logic to modular, cloud-native primitives. Just as cloud data warehouses transformed how companies handle analytics, and modern payment APIs reinvented money movement, LaaS is redefining how financial systems keep score.

At the same time, emerging technologies like AI, distributed ledgers, and stablecoins are reshaping the expectations placed on modern financial systems. AI is creating new demands for real-time data availability and intelligent automation across finance workflows, while stablecoins and tokenized assets introduce new types of value transfer and custody models that require flexible, interoperable accounting frameworks. And while many DLT-based systems embed their own ledgers, traditional platforms increasingly need to bridge these new paradigms with conventional financial infrastructure. In this environment, LaaS platforms have an opportunity to serve as the connective layer–standardizing recordkeeping, enabling composability, and supporting innovation at the edges.

That connective role underscores a broader truth–LaaS is not just a utility; it's an enabler of innovation. By offloading complexity, reducing operational risk, and making core ledgering capabilities more accessible, LaaS empowers product teams to focus on what they do best: inventing the future of fintech.

Please do not hesitate to contact Stephen Ford at <u>Stephen@Flagshipap.com</u> with comments or questions.

