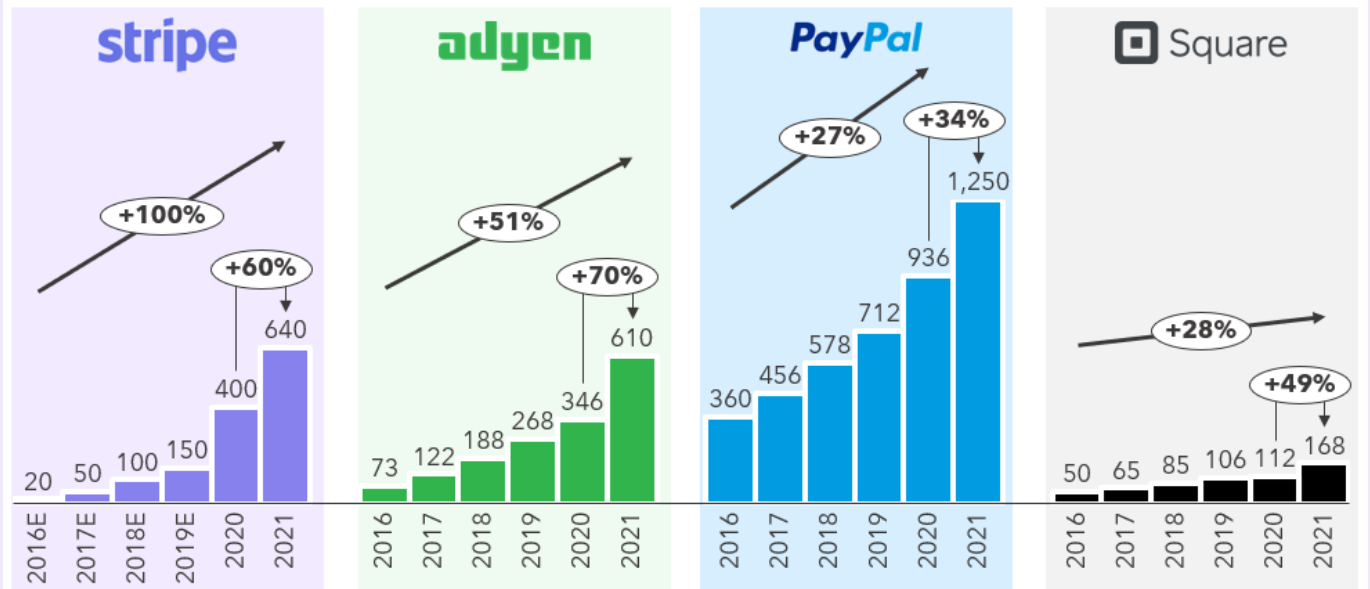


Stripe Setting the Performance Bar in Fintech

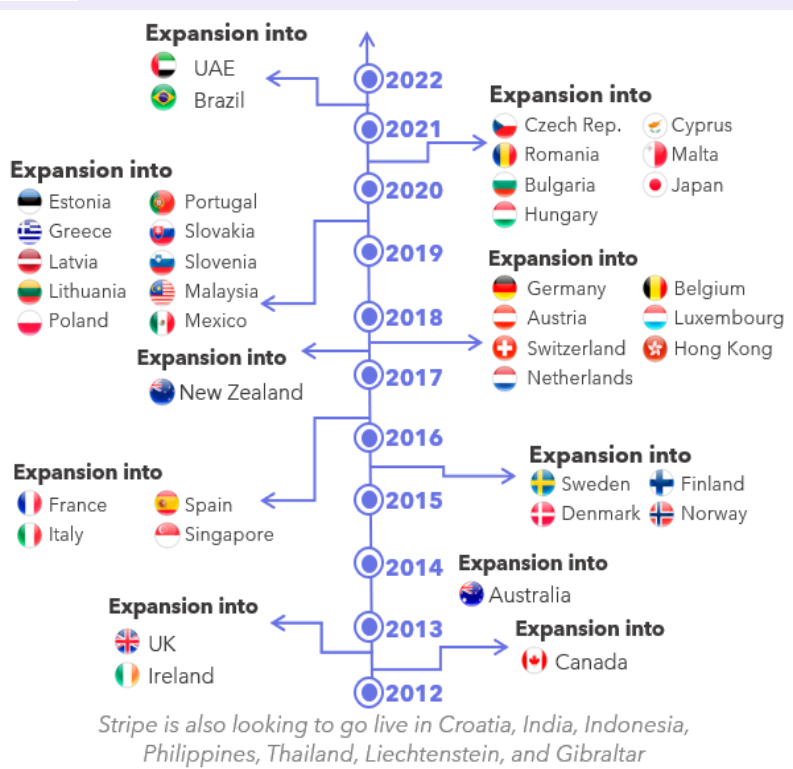


1 PAYMENTS VOLUME (in \$ bil. equivalent)



Stripe published a result update last Friday, disclosing an impressive performance in 2021. The company processed over **\$640 bil. in payments in 2021** (+60% vs. 2020), with **1,400 new businesses** and **100 non-profit companies** onboarding the platform **every day**

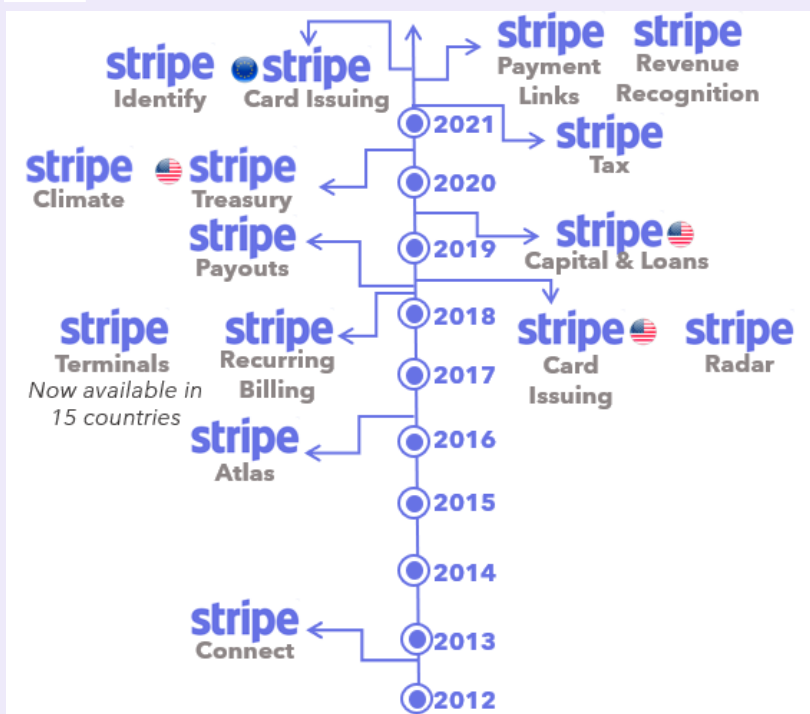
2 STRIPE'S GEOGRAPHIC EXPANSION



- The majority of new businesses joining Stripe last year came from outside of the U.S.
- Stripe is now comprised of more than **7,000** people working across **23 countries**
- The platform is **currently live in 40 countries, soon 47**, having launched in UAE and Brazil in 2021
- The number of businesses on Stripe in **LATAM and APAC** grew **518% and 106%**, respectively, over the course of the pandemic


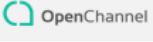

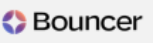

Stripe Setting the Performance Bar in Fintech

3 STRIPE'S PRODUCT EXPANSION



- Stripe has set itself apart as the **leading global payments partner for platforms** with *Stripe Connect*
- **Stripe's Connect product** has been **uniquely constructed** to support platforms and marketplaces and is best-in-class in the market
- In 2021, Stripe expanded into issuing, revenue recognition, KYC, and payment links
- Stripe **leveraged M&A** to help accelerate its product expansion roadmap
- Stripe is building out its **omni-channel proposition**, having most recently **invested in bbpos**, a leading mPOS OEM, which also happens to be Shopify's white-labeled POS supplier
- In January 2022, Stripe issued a statement announcing that the volume generated through **Stripe Terminal grew sixfold**

4 STRIPE'S RECENT M&A TRANSACTIONS (select acquisitions only)

Acquisition Date	Company	
Jan. 2022	 bbpos	▪ mPOS OEM - <i>Stripe Terminal</i>
Dec. 2021	 OpenChannel	▪ App marketplace software platform
Oct. 2021	 recko	▪ Automated payment reconciliation - <i>Stripe Revenue Recognition</i>
May 2021	 Bouncer	▪ Card authentication - <i>Stripe Radar</i>
April 2021	 TaxJar*	▪ Sales tax filing - <i>Stripe Tax</i>

- The company is **working with some of the most prominent and largest companies globally** including Amazon, Google, Shopify, Salesforce, Deliveroo, Spotify, and Mercedes-Benz Group
- According to Stripe's press release, **60% of technology companies that went public in 2021 are Stripe customers**
- Stripe is now handling more than **500 mil. API requests per day**, with **99.999% uptime**
- The company has also demonstrated success expanding into the enterprise segment, serving **50 customers processing over \$1 bil. per year on the platform**

Sources: Stripe's website, press releases, Crunchbase, Flagship Advisory Partners